

# MANAGING STRENGTHS - LIFO<sup>®</sup> METHOD

Unlocking  
the hidden potential  
of individuals and teams

## OVERVIEW

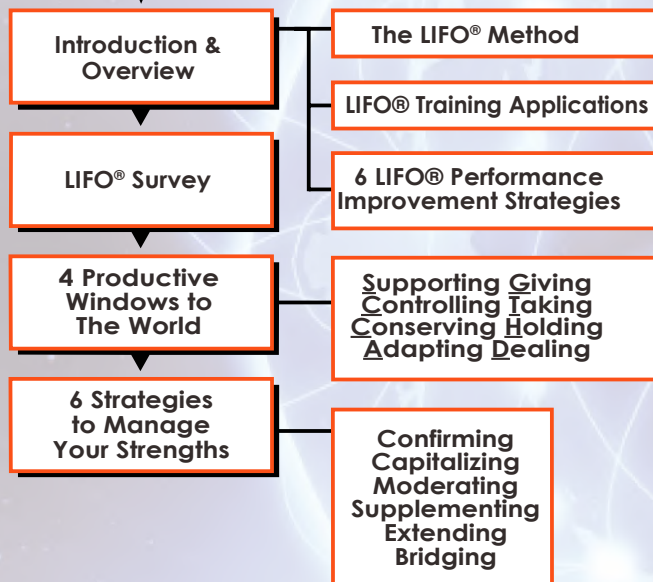
This workshop focuses on managing your **STRENGTHS**, and guides you to avoid an excess or blindspot situation. It begins by identifying each person's basic orientation to life and work. Based on this information, it offers powerful learning strategies for greater personal productivity, increased influence with key people, and more effective teamwork. This workshop provides pragmatic ways to enhance performance by helping individuals capitalize on the strengths they already possess and appreciate the strengths of others, whether operating in day-to-day mode or under stress.

## IT HELPS YOU...

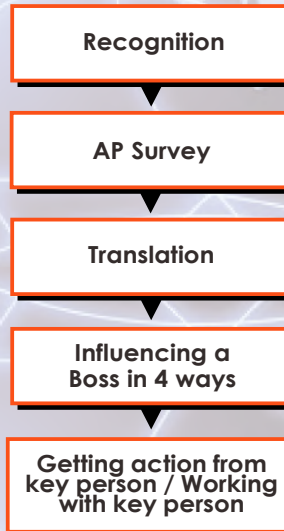
- Discover your strengths and blindspots
- Find out strengths you possess that others see in you
- Supplement / Extend your blindspots
- Understand other people to communicate better
- Approach people from different orientations
- Use key words to catch the attention of different people

## THE 2-DAY WORKSHOP ENCOMPASSES 3 ESSENTIAL SKILLS

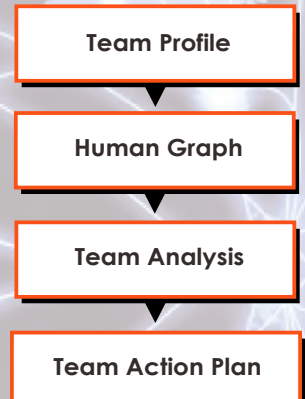
### LIFO<sup>®</sup> INDIVIDUAL PRODUCTIVITY SKILLS



### LIFO<sup>®</sup> COMMUNICATION SKILLS



### LIFO<sup>®</sup> TEAMBUILDING SKILLS



## LIFO® HIGHLIGHTS

- LIFO® Survey
- Four Windows to the World
- LIFO® Communication Survey
- Strength Feedback Chart
- Six Strategies for Greater Individual & Team Productivity
- Recognition : The First Key
- Translation : The Second Key
- Influencing, Getting Action and Working with a Key Person
- Identifying Another Person's Patterns under both Favourable and Stressful Conditions

## INTERNATIONAL TESTIMONIALS

“ LIFO® Training creates laughter, comfort communication, self-insight and mutual understanding, and it allows participants to test assumptions they have about each other.

**Dave Radcliffe, Training Advisor, ExxonMobil USA** ”

“ I have used nine different instruments over the last 15 years and the LIFO® Survey is the best. People can get it quickly. It has face validity.

**Bruce A. Davis, Consultant, Participative Management, GE** ”

“ LIFO® Training is the most practical approach for an organization to grow and move forward both for understanding the existing team and picking the right candidate to complement/meet the blind spot.

**Jessie Low, Chief Financial Officer, Secret Recipe Cakes & Cafe Sdn Bhd** ”



## WHO SHOULD ATTEND

Sr. Management Team, Managers, Executives, Sales & project Teams who are required to lead and interact towards higher work performances

### Duration

2 days (9.00am - 5.00pm)

### Investment

**\*USD 750.00 per pax**

\*Exclude SST 6%

### Discount

10% discount for individual registration of 6 weeks in advance prior to programme date

### Group Registration

Groups of 3 pax and more is entitled to a 15% discount

### FOR FURTHER ENQUIRIES, PLEASE CALL / EMAIL :

#### Molly

Tel : +6016 - 203 6177  
molly@globaltna.com

#### Xiangnee

Tel : +6012 - 203 6792  
: +6012 - 203 2977  
xiangnee@globaltna.com

### GLOBAL TRAINING NETWORK ALLIANCES SDN BHD

(Co. No. 727308-U)

Lot 2-7-2, Tingkat 7  
Menara KLH (Business Centre)  
No. 2 Jalan Kasipillay  
(Off 2 ½ Mile Jalan Ipoh)  
51200 Kuala Lumpur  
Malaysia

Tel : +603-2381 1127  
Fax : +603-2381 1137  
Email : gtna@globaltna.com  
Website : www.globaltna.com

# REGISTRATION FORM

## Northern

15<sup>TH</sup> - 16<sup>TH</sup> AUG  
2019 (THU-FRI)

## Central

28<sup>TH</sup> - 29<sup>TH</sup> MAY  
2019 (TUE-WED)     4<sup>TH</sup> - 5<sup>TH</sup> NOV  
2019 (MON-TUE)

3<sup>RD</sup> - 4<sup>TH</sup> SEP  
2019 (THU-WED)     16<sup>TH</sup> - 17<sup>TH</sup> DEC  
2019 (MON-TUE)

2<sup>ND</sup> - 3<sup>RD</sup> OCT  
2019 (WED-THU)

## Southern

3<sup>RD</sup> - 4<sup>TH</sup> JUL  
2019 (WED-THU)

16<sup>TH</sup> - 17<sup>TH</sup> DEC  
2019 (MON-TUE)

Please complete this registration form and FAX to us at +603 - 2381 1137 / Email : molly@globaltna.com

| No. | NAME | DESIGNATION | I/C NO. /<br>PASSPORT NO. | H/P NO. | <input checked="" type="checkbox"/><br>VEGETARIAN<br>DIET |
|-----|------|-------------|---------------------------|---------|---|
|     |      |             |                           |         |   |
|     |      |             |                           |         |   |
|     |      |             |                           |         |   |
|     |      |             |                           |         |   |
|     |      |             |                           |         |   |

### SUBMITTED BY

NAME :

DESIGNATION :

COMPANY :

ADDRESS :

CONTACT  
DETAILS :

Tel (O) :

Fax (O) :

Handphone :

Email :

METHOD OF  
PAYMENT :

Cheque No. / Bank Draft No. :

Issuance Bank :

Amount :

Credit Card No. :

Expiry Date :

Issuance Bank :

Amount :

Bank Details :

Bank : CIMB Bank Berhad, Bangunan Lim, 803, Batu 4½, off Jalan Ipoh 51200 Kuala Lumpur

Account No : 800 8222 697      SWIFT Code : CIBBMYKL

Pay To : GLOBAL TRAINING NETWORK ALLIANCES SDN BHD

\* Payment Terms : All payment are to be made prior to programme.

\* Please fax/email the bank-in slip and photocopy of cheque together with this registration form as proof of payment

SIGNATURE :

DATE :

### Cancellation & Refund

Registrations cancelled MUST BE in writing and received by us 1 week prior to programme date, and is subject to a 50% administrative and cancellation charge. Thereafter, no refund will be given. If the registered delegate is unable to attend, a replacement is allowed.

### Disclaimer

The organizer reserves the right to postpone / cancel the programme, and / or change the venue / facilitator if necessary / due to unforeseen circumstances.